



January 2010

## In2rail Ltd. Delivers Real Supply Chain Benefits in Training and Recruitment to UK Rail Industry

Following the launch of in2rail Ltd. in January last year, the revolutionary concept has quickly become a tangible reality. In twelve months the business is already delivering benefits to the UK rail industry, saving newly won customers time and money by providing high quality, effective solutions to their training and recruitment needs.

in2rail offers a unique brokerage service, providing training and recruitment solutions through a ~~Supplier Management Programme~~ which is made up of established training and recruitment providers through a ~~neutral vendor~~ arrangement. The business is based on extensive knowledge and an in-depth understanding of the rail industry and the companies which operate in the training and recruitment supply chain. This enables in2rail to effectively collaborate with its clients, to identify key service suppliers and to ensure that the market place remains competitively priced.

The unique element of in2rail's ~~Supplier Management Programme~~ is that it is completely free for both clients to use and suppliers to become members. As the

broker, in2rail only generates income from a supplier who is selected by one of in2rails clients to deliver a required service. Clients are invoiced by in2rail, where the price for the training or recruitment service is inclusive of its brokerage fee. Paul McLoughlin, founder and Managing Director of in2rail Ltd. commented *“Our aim is to offer solutions, value and service to our customers and supplier partners, providing end users with a choice of high quality, established suppliers which will best suit their individual recruitment and training requirements, budgets and strategies.”* McLoughlin went on to say *“I am very pleased with the positive response from the rail market to date and the level of interest in our brokerage service.”*

With over fifty training companies having already expressed an interest in joining the Supplier Management Programme plus over twenty recruitment companies applying to join, in2rail has now established itself as a credible and reliable brokerage service for rail companies needing to procure training and recruitment services, with a growing reputation for delivering results.

As well as building up an impressive portfolio of key training and recruitment suppliers, in2rail Ltd. is also actively developing opportunities to work with train operating companies and their parent Groups, rail infrastructure maintainers, consultants and labour suppliers. All of these organizations are looking to benefit from the financial and resource savings and efficiencies that in2rail offers.

For further information visit: [www.in2rail.co.uk](http://www.in2rail.co.uk). To discuss your companies requirements in more depth or to arrange a complimentary meeting contact in2rail Ltd. on 01536 711804. Alternatively email [pm@in2rail.co.uk](mailto:pm@in2rail.co.uk) with an outline of your companies requirements and they will be more than happy to arrange a suitable time and date to visit your premises and discuss your organisations requirements in more depth.

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